

All proposal and vendor agreement documents are available to TIPS member entities upon request from TIPS or Software One

Executive Summary

SoftwareONE is delighted to offer TIPS participants the products and services which will support the goals of your participating organizations. This proposal provides access to a broad spectrum of offerings including Software Products and Software Services, to TIPS participating members.

SoftwareONE is an independent global organization offering Software Licensing, Software Asset Management, Technical Services and Software Portfolio Management services. We have a pool of certified licensing and technical professionals and specialists of Microsoft, VMware, Oracle, Adobe etc. and leverage the expert resources and experience gained by managing over 27,000 customers globally,

SoftwareONE has the capability to deliver requested services while ensuring ROI is attained and demonstrated as soon as possible.

SoftwareONE will be dedicated to ensure TIPS achieves the best possible value out of the proposed solutions. We will provide candid guidance and recommendations surrounding the software license and software services needs of your participating State and Local agencies..

Outlined below are what we consider to be some of the most important elements of our partnership to ensure TIPS retains full value from your contract with SoftwareONE. Participants will be able to utilize the contract quickly with onboarding guidance and assistance from the SoftwareONE team.

- Software Services to allow your end-client to put purchased software into productive use in their environments.
- Software Asset Management services designed to aid end-clients in effectively managing their software assets for optimum value and minimized compliance risk.
- The ability to utilize our management platform - PyraCloud - as the common management point for both software provisioning and license asset management. For provisioning activities, PyraCloud provides licensing services (license assets,, license contracts, license keys, quotation requests, ordering, inventory, reporting, contract management, etc.) including interfaces for e-invoicing and e-procurement.
- More than 20 years of Public Sector experience within our dedicated SLG team
- Best in class Value Added Reselling services
- Customized Service Level Objective with agreed Key Performance Indicators with response times within mutually agreed service levels.

We believe that the Services proposed herein will enable TIPS participating members to enjoy a comprehensive set of solutions around their software needs and initiatives. We look forward to implementing the contract with TIPS and actualizing these benefits for TIPS participating organizations.

Software Offerings

In response to the TIPS RFP, SoftwareONE has selected software publishers from our catalog based on typical public sector requirements. SoftwareONE is pleased to offer TIPS members the following publisher products:

| | |
|----------------------------|---------------|
| Adobe | Microsoft |
| Amazon Web Services (AWS)* | McAfee |
| Autodesk | Nuance |
| Citrix | Solarwinds |
| Corel | Snow Software |
| Flexera | Sophas |
| Ipswitch | Techsmith |
| Intel | Trendmicro |
| Ivanti (Landesk) | Veritas |
| Kaspersky | VMware |

***Note: Amazon Web Services (AWS) on line configurator link is used in place of a traditional catalog. AWS does not provide a "List of products" to resellers.**

SoftwareONE Software Services

Business Productivity & Cloud Advisory and Support



SoftwareONE PyraCloud



PyraCloud platform enables organizations to implement a comprehensive software and cloud portfolio management methodology reducing the overall spend and driving innovation.